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First movers in automation of
trailer loading and unloading



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TREY, the AI-powered robot - solution to a huge untapped market - autonomous trailer (un)loading

Meet TREY

Over **\$150b** is spent each year on trailer (un)loading in the US, a workflow still **untouched by automation**

Most Fortune 500 companies **want to automate**. Competing approaches either require very expensive facility adaptations or are extremely limited in capabilities.



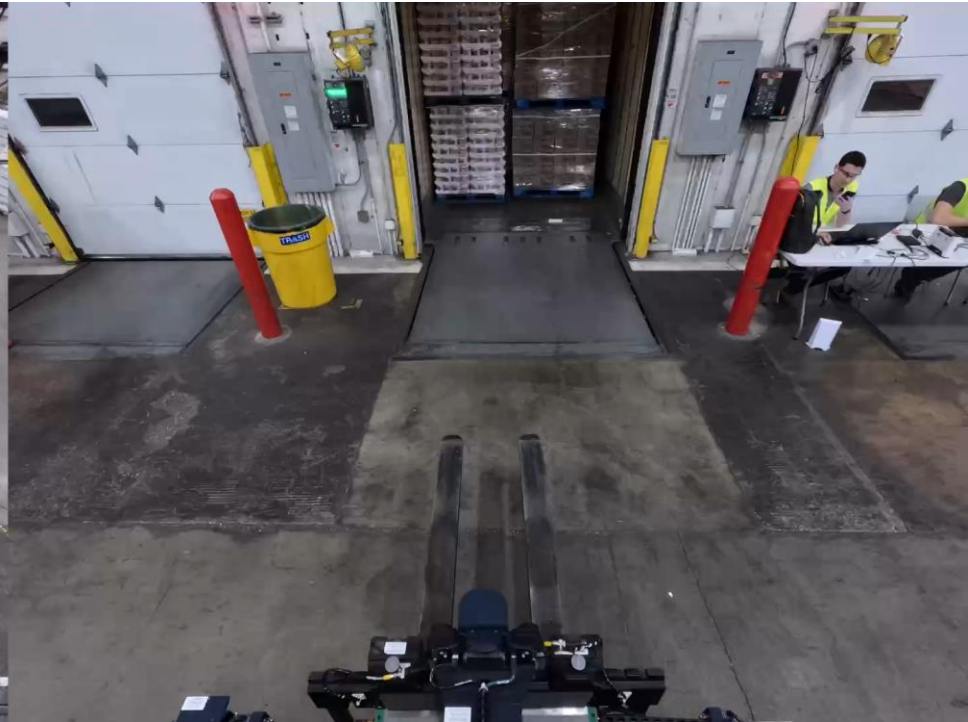
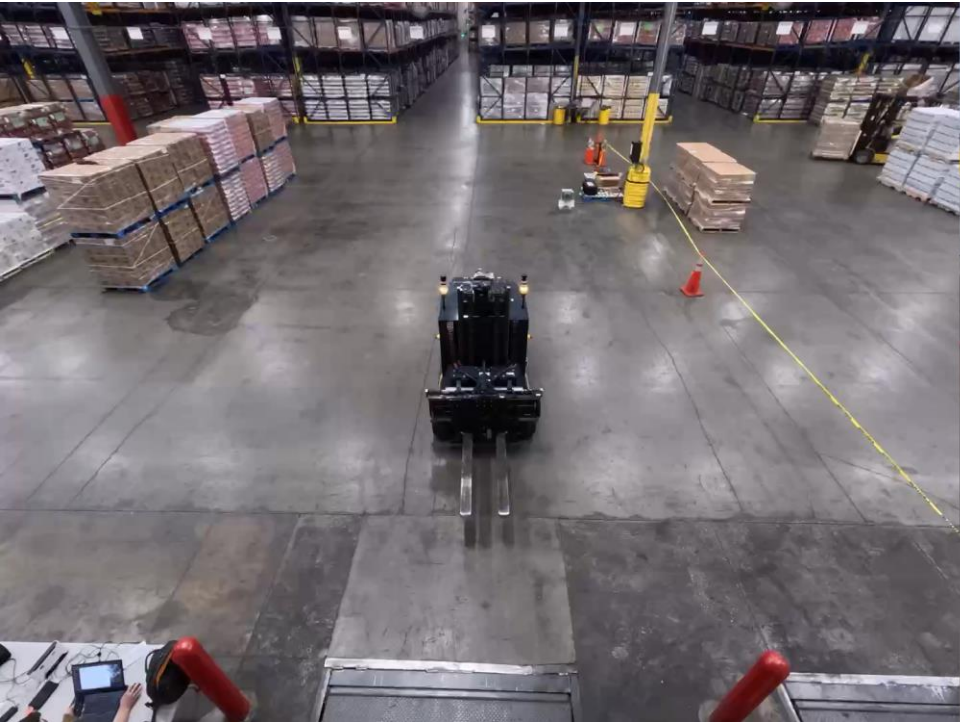
Our **TREY**, an **AI-powered** trailer (un)loading forklift **checks all the boxes:**

- ✓ Works out of the box - installation in a day
- ✓ Loading & unloading of full trailers on standardized docks in the US
- ✓ Easy integration w/ existing systems

* If no IT or other system integrations required by customer

Unloading of full trailer

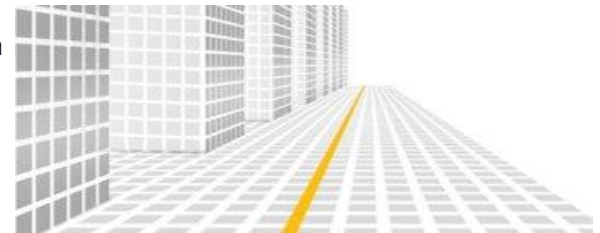
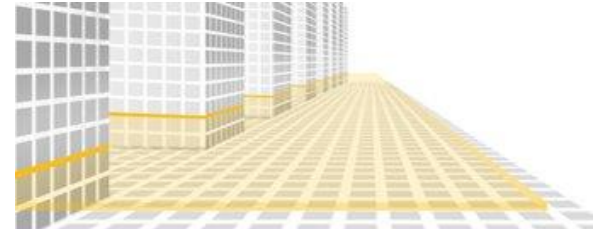
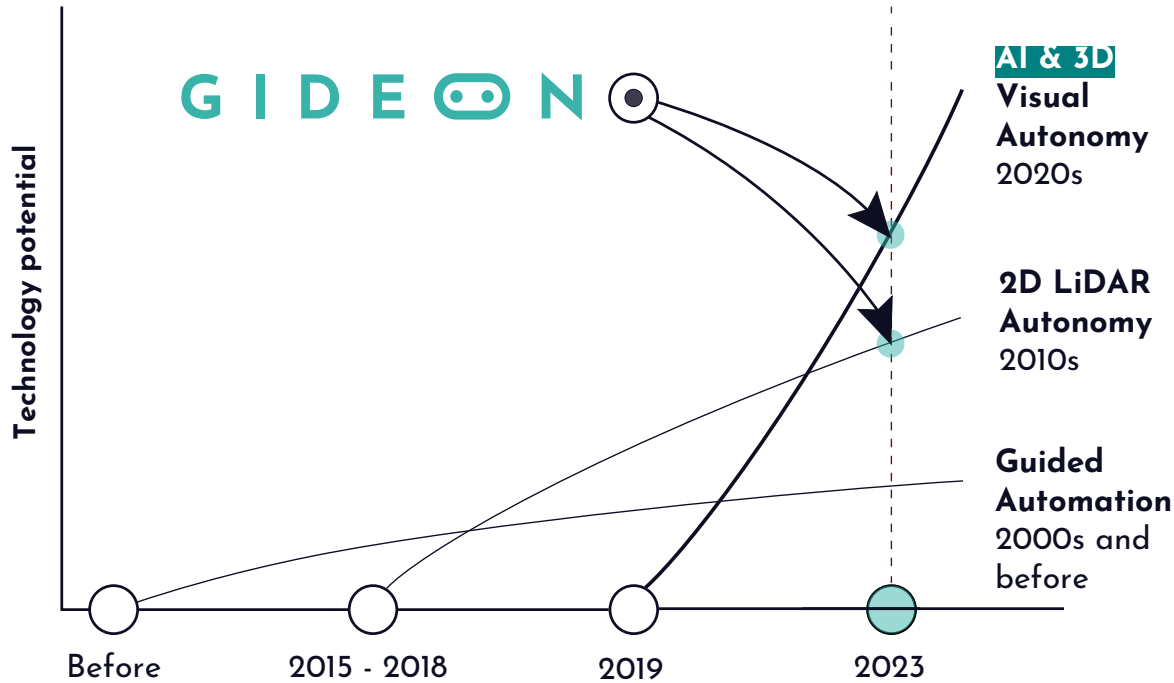
Food and Beverage industry, Springfield, MI



Unloading last 2 rows (4 different trailers) Food and Beverage industry, Springfield, MI



TREY uses GIDEON's AI & 3D visual autonomy - technology with greatest potential in enabling the future of automation



With its high productivity, robustness and competitive price, TREY achieves **excellent customer economics**

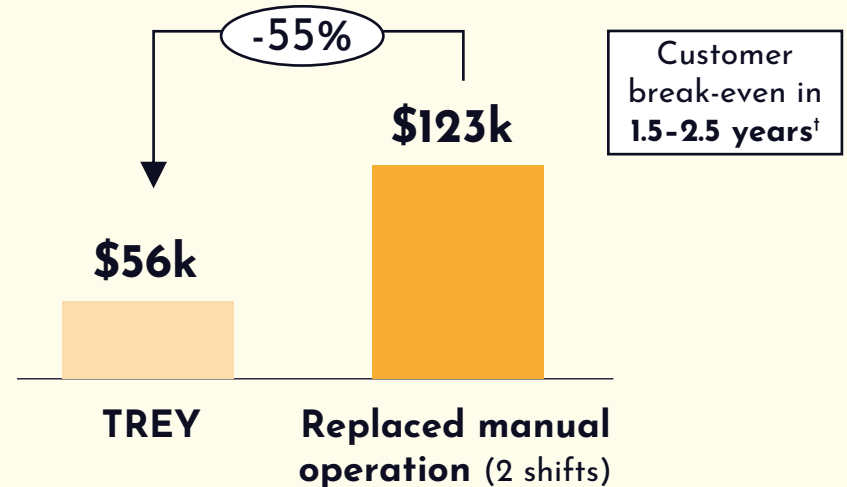


[LINK
to video](#)

- ✓ Unloading **25+** and loading **20+** pallets per hour with high reliability and safety
- ✓ **2 form factors:** Infinity and OEM TREY serving different customer profiles
- ✓ Working with or without **WMS and integrations**

Total cost over 1 year period (1 robot)*

Customer economics are excellent, reaching a total cost less than 50% of the replaced manual operation

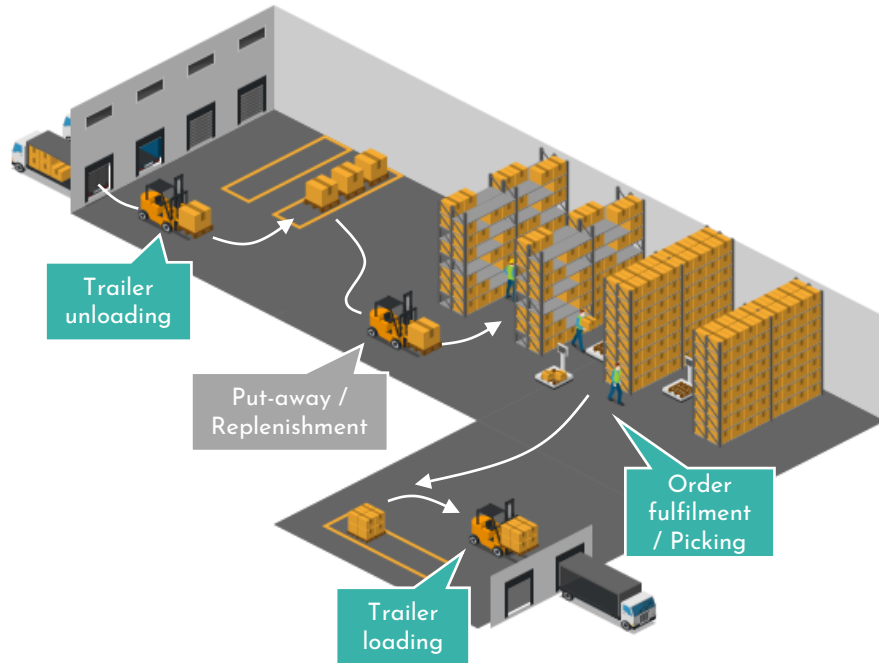


* Assuming a conservative 5-year robot financing plan.

† Dependent on number of working days, number of shifts, fit to ICP as well as the pricing model.

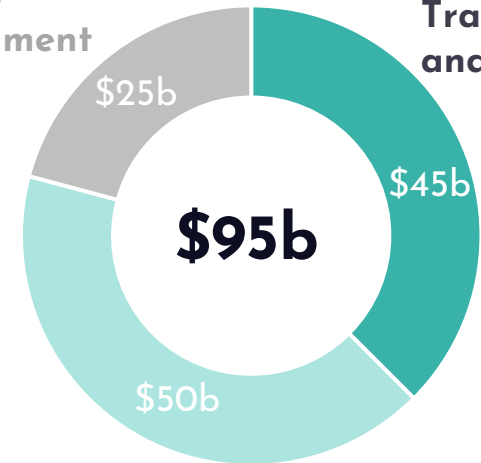
The total existing annual cost of processes we are strategically focused on (directly or via OEM) is estimated at **\$95B** just in the US.

Our focus processes

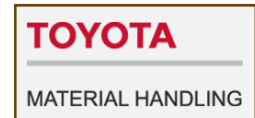


Put away/
Replenishment

Trailer loading
and unloading



Order fulfilment/
Picking



TREY addresses processes across entire supply chain. Higher variability in DCs generally largely untouched by automation.

Our playing field



Factories






Large/regional DCs



DCs & dark stores



<p>Current level of automation</p>	<p> High / Medium Highly structured and predictable environments / low variability</p>	<p> Medium / Low Partially structured environments / moderate variability</p>	<p> Extremely Low Quickly changing and unpredictable environment / high variability</p>
<p>Relevant material handling processes</p>	<ul style="list-style-type: none"> • Trailer loading & unloading 	<ul style="list-style-type: none"> • Trailer loading & unloading • Order fulfilment / Picking • Put-away / Replenishment 	<ul style="list-style-type: none"> • Trailer loading & unloading • Order fulfilment / Picking • Put-away / Replenishment

Variability

Low

High

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